



AT A GLANCE

Land Area 16,145 hec.

2020 Population 600,783

1.79%

Annual Growth Rate

Source: PSA



Regional Statistics 6.4% GDP growth in 2019 4th largest economy outside NCR



Political Subdivision
Total Number of Barangays: 61

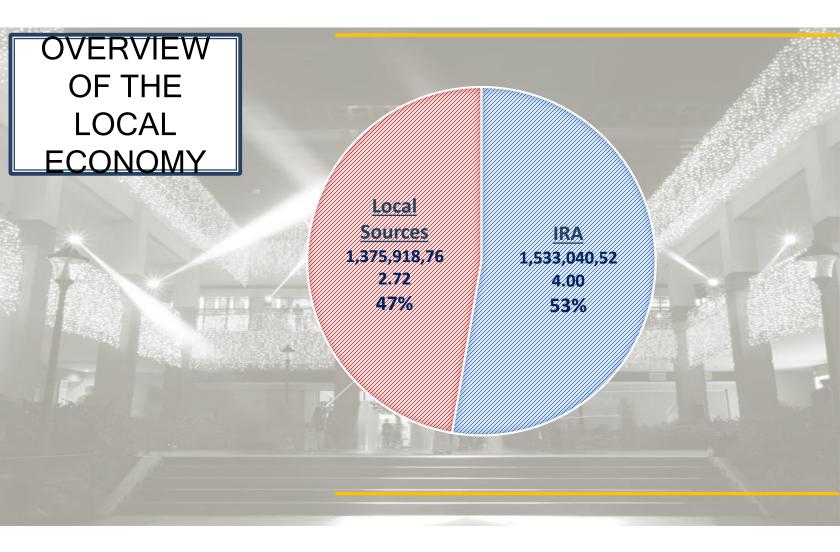


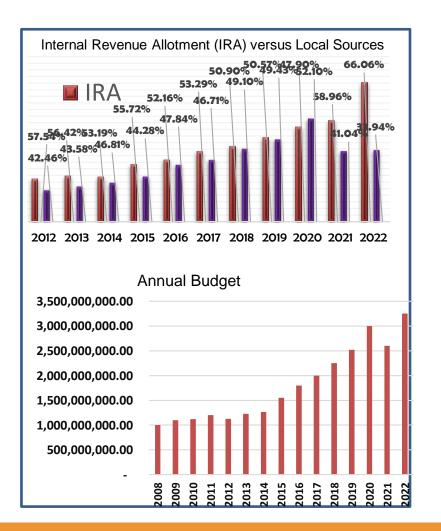
Climate
Bacolod City's climate is moonsonal with
2 seasons: wet and dry

KEY PERFORMANCE INDICATOR

2018	Internal Revenue Allotment		Locally Sourced Income		Power rate per kilowatt Residential Commercial large Commercial small	11.36 9.73 11.00	10.56 8.77 10.11 8.77		
2019	1, 145, 279, 652.00		1, 430, 334, 819.33		Industrial	9.73			
	1, 274, 465, 232.00		1, 424, 745, 184.93		Unemployment rate	4.8%	6.3% 10.4%		
2020	1, 430, 385, 250.00		1, 377, 640, 669.52		Underemployment	8.6%			
				2020	rate Poverty incidence	3.4%	3.3		
					Crime rate incidence	5.14	3.53		
Total Number of registered enterprises		25, 627		23, 545		• Philippin	ne Chinese Chamber of		
	Total Number of new					Commerce and Industry			
businesses		5, 729		2, 730		Junior Fil	Junior Filipino-Chinese Chamber of		
registered		19, 898		20, 680	Presence of local	Commer	Commerce and Industry Metro Bacolod Chamber of Commerce and Industry		
Total Number of business					chamber/other business organizations(Indicate name of the local	Metro Ba			
renewals						Commer			
How much is the total investment generated by new business registrants?		2 462 675 042 25				• Filipino-C	Filipino-Chinese Chamber of		
		2,463,6	75,843.35	2, 597, 800, 350.10	chamber/s)	Commer	Commerce and Industry		
					LGU Recognized	• Northern	Northern Negros Filipino-Chinese		
	Number of commercial			153	Registered Business Groups: 181	Chamber	Chamber of Commerce		
buildir	ng permits issued				business Groups: 181	• Southern	Southern Negros Filipino-Chinese		
Number of LGU Employees		1, 292		1, 209	LGU Recognized Registered	Chamber of Commerce and Industry			
Number of banks		116		112	Other Groups: 545		Negros Occidental Filipino Chinese		
Number of banks		110	110 112			Amity Club Punjabi Khalsa Diwan Bacolod, In			
Number of micro financing institutions		297		275					







YEAR	BUSINESS REGIS	TRATION
2012	18,959	
2013	18,457	-2.6%
2014	18,606	10.8%
2015	18,817	1.10%
2016	19,021	1.08%
2017	22,004	15.7%
2018	23,187	5.4%
2019	25,627	10.5%
2020	23,545	-8.12%
2021	22,267	-5.43%

NOTE: Slight decrease over the same period attributed to offsite Business One Stop Shop in Ayala Mall which was a welcome development for the taxpayers.



BACOLOD IN NUMBERS



International Standard Bacolod-Silay Airport 289.39 mi from Manila

International Standard Seaport:

5 Fastcraft: 37 trips per day

2 Ro-ro vessels: 4 trips per day

Bacolod City is gateway to various major inter-island destinations

9,430 Public Motor Vehicle

94,906 Private Motor Vehicle

522 Government Motor Vehicle

104,858 Total Registered Vehicles

B Population

33.6% of the total population are under 18

5.8% of the total population are over 64

6.3% of the total population are unemployed

71 years old life expectancy

5.3% Poverty Incidence

36 persons/km2 (population density)



Financial Deepening

112	Commercial	Banks
–	Committee	Darino

84 Thrift and Savings Banks

19 Rural Banks

3 Savings & Loans Associations with Quasi-Banking Functions

106 ATMs

Finance Cooperatives/Lending &

Microfinance Institutions

247 Remittance Centers

223 Money Changers/Forex dealers

174 Pawnshops

141 Gasoline Stations

411 Convenience Stores

44 Supermarkets

287 Drugstores



Cell Sites, Power, Communication

1,000 mbps

Maximum Internet Speed

94 Cellsites

109,494 Business with Post-Paid Internet

7 Internet providers

6 Cable service providers

93% Households with water utility

service

100% Household with electricity utility service

30110

Tourism

42 Hotels/Tourist Inn

25 Resorts

44 Pension House

78 Air BnB

YEAR ARRIVALS RECEIPTS (PHP)

2019 803,911 15,793,987,815.90

2,757,939,569.40

Top 10 Tourist Arrivals

2020

USA Russia
Korea Germany
Japan U.K.
China Canada
Australia India

143.114

BACOLOD IN NUMBERS



Education, Manpower & Livelihood

76 Secondary Schools

14 Tertiary Schools

43 TechVoc Schools

SY2018-2019 Graduates: 7,833 SY2019-2020 Enrollment: 33, 350

STEAM Graduates

7,579 Graduates of Science

5,277 Graduates of Technology

6,347 Graduates of Engineering

243 Graduates of Arts

156 Graduates of Mathematics

Labor Participation Rate: 90.4%

Poverty Incidence: 5.3%

17,190 Declared Employees for NEW business applications

82,542 Declared Employees for RENEWAL business applications



Resiliency Profile

with presence of:

- ✓ CITY LAND USE PLAN
- ✓ DISASTER RISK REDUCTION
- ✓ MANAGEMENT PLAN (DRRMP)
- ✓ Annual LGU-initiated and coordinated
 - ✓ Disaster drill
 - ✓ Early Warning System
 - ✓ Local Geohazard Maps from DENR

132 public infrastructure evacuation

17 private infrastructure evacuation

1,627 trained responders

15km access to sanitary landfill

1km distance of power source to LGU



Healthcare Capacity

Public Health Facilities & Capacity of Health Services

- 59 Clinics
- 6 Diagnostic Centers
- 457 Hospital Beds
- 398 Doctors
 - 609 Nurses
 - 86 Midwives

Private Health Facilities & Capacity of Health Services

- 700 Clinics
- 72 Diagnostic Centers
- 6 Hospitals
- 2,563 Doctors
- 1.007 Nurses
- 33 Midwives

COST OF DOING BUSINESS

TRANSPORTATION COST

Corp.

FastCat

Dumangas

4x/day to Iloilo

70.00

300.00

35,00

200.00

Daily Min Wage (Agricultural)	315.00 315.00							
Non-Agri (with 10 workers & below)	gri (with 10 workers & below) 310.00		Jeepney		8.00		7.00 (Student) 7.00 (Senior)	
Non-Agri (with more than 10 workers)	395.00	395.00	Taxi		40.00 flagd		3.50 /300meter thereafter	
Cost of Land in Central Business District (BIR Zonal)			Bus 20.		20.00	00-300.00 depends on destination		
District (bik 2011al)	sqm	Sea Transport			LOW	HIGH		
Power Rates			2GO SuperFerry	3x a w Manila		1,900.00	2, 700.00	
Power rate per kilowatt								
Residential Commercial large Commercial small	10.56 8.77 10.11 8.77		Supercat 2GO	4x/day to Iloilo		205.00	410.00	
Industrial			Weesam	7x/day	7x/day to Iloilo		310.00	
Cost of Water per cubic meter			Ocean Jet	8x/day	8x/day to Iloilo		300.00	
Commercial	42.	8	Montenegro Lines	12x/da Dumar		48.00	96.00	
Firms/Consumers			Tri-Star Megalink	12x/da	ny to	05.00	70.00	

42.8

Industrial Firms/Consumers

PAwards and Citations

2021 Most Competitive Highly Urbanized City in Western Visayas by the Department of Trade and Industry

Most Business-Friendly HUC outside NCR given by the Philippine Chamber of Commerce & Industry

2020 Seal of Good Local Governance Awardee by the Department of Interior & Local Government

Most Competitive Highly Urbanized City (HUC) in the Visayas by the DTI

Most Improved Highly Urbanized City in Region 6 by the Department of Trade and Industry (DTI)

5th consecutive Special Citation Most Business-Friendly LGU Award given by the Philippine Chamber of Commerce & Industry

Pilot City for Education of the Advancing Basic Education in the Philippines by USAID

Center of Excellence in IT-BPO by DICT/ITBPAP/LEECHIU Digital Cities

2019 Seal of Good Local Governance by the Department of Interior and Local Government (DILG)

Excell Awardee as **Best Performing LGU in Western Visayas by the DILG** and 5 Awards in the following pillars of governance:

CHAMPION in Excellence in Local Legislation

CHAMPION in Excellence in Administrative Governance

CHAMPION in Excellence in Environmental Governance

1st Runner-up in Excellence in Social Governance

1st Runner-up in Excellence in Economic Governance

Rank 10 Overall Most Competitive HUC by Cities and Municipalities

Tourism Award of the Year by Asia Leaders Awards

4th Year awarded with Special Citation given by the Philippine Chamber of Commerce & Industry's Search for Most Business-Friendly LGU

Business-Friendly/High Returns and Retirement Haven Awards given by The Manila Times

TOP Model City by The Manila Times

Best PESO Employment Information System Implementer in Region 6

Passed, 2018 Child-Friendly Local Governance Audit Passer by DILG and DSWD Region



#InvestBacolodCity

IND VALUE APPRECATION

According to the latest Bureau of Internal Revenue (BIR) data, zonal values in some residential areas in the city grew by as much as five times in 2017 from 2002.

NFRASTRUCTURE

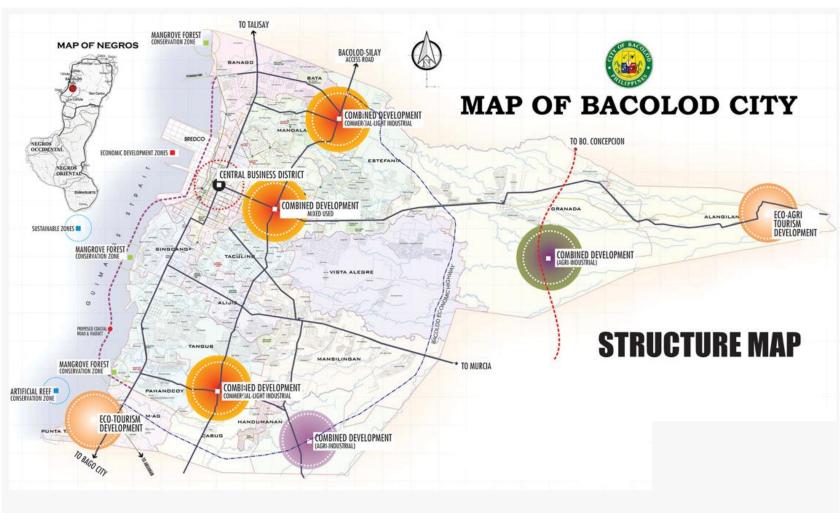
Infrastructure
projects lined up for
Bacolod have helped
the city sustain its
viability as an
investment site and
retain its stature as a
competitive city.

TOURISM & CULTURAI HERITAGE

It has at least six
historical markers
installed by the
National Historical
Commission of the
Philippines (NHCP)
for its sites and
monuments.

If growing economy, diverse apportunities, relaxing life, beginning





ENERGIZING ECONOMIC DEVELOPMENT

Ease of Doing Business [Streamlined and Digitized Business Permit & Licensing System, Tax Incentives, Enabling Tax Policies, Competitive Cost of DOing Business]



Enhanced Competitiveness & Fast-Tracked Economic Development [New Growth Centers, 4 Flagship Projects, Upscale Infrastructure Projects]



for Business to Grow...

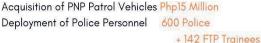
FLOOD CONTROL

PEACE & ORDER

SOLID WASTE MANAGEMENT









3,200TRIPS/MONTH

NO. OF TRUCKS

35-50 TRUCKS

GARBAGE COLLECTION

480 TONS/DAY

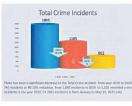
CUBIC METER

1,200-1,500 M/DAY













NO INCREASE IN CONTRACT PRICE FOR THE LAST 3 YEARS DESPITE NCREASE IN VOLUME 8 NO. OF TRIPS

SIDEWALK CLEARING

HEALTH

TRAFFIC MANAGEMENT



of obstructing stalls and kipsks last week. Bacolod City obtained a compliance

rating of 87 percent in the 60-day road cleaning operations, based on the validation conducted by the interior department. (Picto courtesy of Bacolod







New BTAO Head

New Traffic Signages

340 units

New Traffic Signalization System

4 Intersections

Proposed Traffic Engineering Design

A. Lopez Jaena St corner B.S. Aquino Drive

b. Bac-Up 4 Villamonte

Metropolitan Manila Development Authority Research

INFRASTRUCTURE INVESTMENTS/NEW GROWTH CENTERS for JOBS & INVIGORATED BUSINESS CLIMATE







INFRASTRUCTURE INVESTMENTS/NEW GROWTH CENTERS for JOBS & INVIGORATED BUSINESS CLIMATE













Where History is Fused with Modern Living. Mega construction projects brought by MegaWorld, Rockwell, SM, Ayala, Camella, CebulandMasters and other developers bringing projects like Forbes Hill, The Upper East, Nara Residences, Oroland Complex, Amaia Steps, Camella Residences, Velmiro, Casa Mira, Citedines by Ascott, Park Inn by Radisson, SMDC Condominiums, Sitari Hotel & Residences, JTL Hotel, Grand Xing Imperial among others, are master planned joining the current major key players, creating a green cosmopolitan core with the freshest local and global lifestyle offerings.

Bacolod... the gateway super city.., A growing economy, diverse opportunities, relaxing life, burgeoning city...An emerging gem, a competitive City in the Visayas, the City of Smiles offers many delightful reasons for you to be captivated, again and again, enticing you to stay.

Bacolod City is the home of the world-renowned MassKara Festival that showcases the capacity of a people to rise over adversities and a tragedy, and to continue living with verve and mirth, in thanksgiving for the gift of life.

Bacolod City is a prime destination for meetings, incentives, conference and events. There is a strong consumer spending in Bacolod City that have enticed large shopping mall operators to set up shops here. Be part of this thriving sector that opens up opportunities in the hospitality industry, health and wellness, ICT hub that offers jobs of the future, topnotch education institutions, property development and integrated tourism all in one City where one can say "Smile, You're in Bacolod City.

Being a gateway to developing neighbors, Bacolod City is the "bagsakan" or delivery point of their agricultural products that caters even to the National demands thus sufficiency and efficiency in food security in food products are areas that will unlock Bacolod's Culinary Tourism potentials at the same time leveraging opportunities in reaching across the global markets. Bacolod City invites you to invest in integrated areas for processing, storage and in canning technologies that increase productivity.

Bacolod City remains a preferred location for outsourcing operations. Bacolod has the connectivity and redundancy – these are Bacolod's pride and confidence in attracting investors especially in the BPO sectors. As a property developer, now is the right time to invest on plug-and-play officers as Knowledge Process Outsourcing (KPOs) are starting to seek investments in the City.

Public-Private Parment on power generation and environment management systems will ensure the City's reliability and resiliency. Major infrastructure and city investments have been identified for future development that will open diverse opportunities.

































Low cost in doing business, thriving local economy, participation in good governance, access to streamlined business process, effective peace and security measures, quick emergency response system and quality assurance in healthcare facilities- all these await our investors and entrepreneurs.

Most of all, Bacolod's best asset is her people-peace-loving, creative, persevering and loyal, with the young population and a competitive talent pool. We will provide the right people for your business. The City of Bacolod together with the private sector the Chamber of Commerce and Industry and the Economic Development Council assure the synergy and stakeholder participation is vibrant to achieve Bacolod's inclusive and sustainable development.

> Your investments will attract more people in Bacolod City to live, visit and spend. Your investments will create more jobs.

> So come now and invest in the City of Smiles, where investment opportunities abound. Bacolod, your destination for both leisure and business.



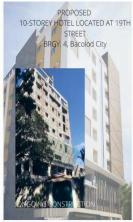














I new boutique hotel which offers 25 suite ooms that are elegantly decorated and equipped with thoughtful extras that add to the omfort of your stay.



STONEHILL



154 rooms

Bacolod



CHECK OUT OUR YEAR-ROUND FESTIVALS ESPECIALLY THE MASSKARA FESTIVAL IN OCTOBER



EXPLORE BIODIVERSITY WITHIN THE CITY CENTER



ENJOY A BOWL OF GREAT SOUP, GRAB SOMETHING FROM THE GRILL AND TAKE A BITE OF BACOLOD'S



TAKE A TRIP TO ANOTHER ISLAND



HIT THE PUBLIC
PLAZA BANDSTAND
AND LISTEN TO
LOCAL BANDS



WATCH HOW POTS ARE MADE OR MEET THE IRON DINOSAUR



HAVE FUN AT
ADVENTURE PARKS,
ECOPARKS, TREK AND
CAMP & DIP IN THE
HOT SPRING



GIVE IN TO EXOTIC
PLATES OR INDULGE IN
ASIAN FOOD (THEY SERVE
CROCODILE & OSTRICH
DISHES HERE)



DO A MUSEUM HOPPING, FOLLOW THE COLLECTOR'S TRAIL, AND TAKE SELFIES AT ARTSIES



COOL DOWN WITH HALO-HALO OR EAT SUGARCANE



RELAX AND PAMPER YOURSELF & WALK IN A HEALTH & WELLNESS CLASS



SATISFY YOUR SWEET CRAVINGS OR HAVE A CUP OF COFFEE

Bacolod



SADDLE UP AND PLAY POLO



GO NORTH OR SOUTH & VISIT WHITE SAND BEACHES, SUGAR MILLS AND TASTE OUR SWEET SUGARCANE



CLIMB THE HOLY TOWER AND ENJOY THE NIGHT SEA VIEW



RUN WITH NATURE, GO ORGANIC OR CATCH THE SUNSET



STEP INTO OUR BIG



CHILL AND TEE OFF



HOTELS HAVE GREAT AMENIEITIES- GO AND EXPERIENCE THE AMBIENCE



OUTDOOR ACTIVITIES: CINEMA & ATV FUN!



A.S.A.P. ALWAYS SAY A PRAYER



GROUP OR SOLO BIKE RIDES TO THE MOUNTAIN!



SHOP FOR
PASALUBONG "BEST
OF BACOLOD
PRODUCTS'



SMILE! YOU'RE IN BACOLOD



Bacolod City is the gateway of Negros Island

BACOLOD

INDUSTRY

Healthcare Information Management





PEZA PROCLAIMED: 17

OPERATING IT PARKS: 12



IT-BPO LOCATORS: 42

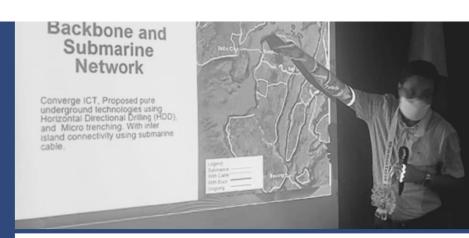


RESIDENTIAL CALL CENTERS: 6 "TO BECOME A PREMIER DATA CENTER CITY IN THE PHILIPPINES"

IN THE PIPELINE:

ICT ACCELERATION

E-GOVTECH
BACOLOD EXPRESS SERVICE OFFICE
UNDERGROUND CABLING
100% INTERNET CONNECTIVITY



Tech

- √ 5G
- ✓ Autonomous vehicles
- ✓ Computer vision
- ✓ Machine learning
- ✓ Mixed reality (AR & VR)
- ✓ Remote sensing
- ✓ Smart furniture/sens ors
- ✓ Social analytics



Future of places

- Sharing economy

- Gig economy
- Co-living
- Co-working
 - Ondemand services "Hipsturbia"

TECH START-UP SUPPORT CREATING JOBS & DRIVING INNOVATIONS























As national e-commerce apps come to Bacolod, our bacolod City based app developers[Start-Up] have also launched homegrown apps and have undertaken digital platform projects catering to Bacolod MSMEs

REPUBLIKA NG PILIPINAS TANGGAPAN NG SANGGUNIANG PANLUNGSOD LUNGSOD NG BAKOLOD

> CITY ORDINANCE NO. 886 March 6, 2019

AN ORDINANCE FOR THE PROMOTION OF THE CITY OF BACOLOD AS AN IDEAL LOCATION FOR STARTUPS AND SMALL AND MEDIUM INFORMATION AND COMMUNICATIONS TECHNOLOGY (ICT) ENTERPRISES AND FOR THE DEVELOPMENT OF THE STARTUP ECOSYSTEM, PROVIDING FUNDS THEREFOR, AND FOR OTHER PURPOSES.

> entrepreneurial ecosystem. A startup is defined as a company that is in the linst stage of its operations. These companies are often initially bankrolled by their entrepreneurial founders as they attempt to capitalize developing a product or service for which they believe there is a demand. Due to limited revenue or high costs, most of these small-scale operations are not sustainable in the long term without additional funding from venture capitalists;

WHEREAS, startups as new businesses require a lot of support from understanding what legal structure best fits their business model to time management and market research. Market research helps determine the demand of a product or service. A startup requires a comprehensive business plan outlining mission statement, future visions and goals as well as management and marketing strategies;

WHEREAS, technology startups usually conduct their business online, in a small office or home office or store but may also give clients actual demonstration of their products and services. Startups need funding from different types of investors, usually crowdfunding, or small business loans to start their operations subject to a submission of comprehensive business plan or proposal;

WHEREAS, aide from community support, startups need friendly government policies to thrive and grow in a city:

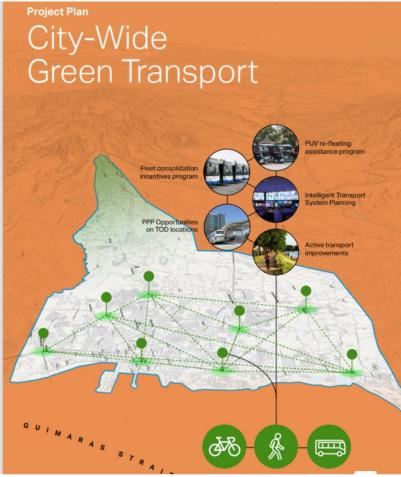
THEREFORE, LET IT BE ORDAINED AS IT IS HEREBY ORDAINED BY THE SANGGUNIANG PANLUNGSOD IN SESSION ASSEMBLED THAT:

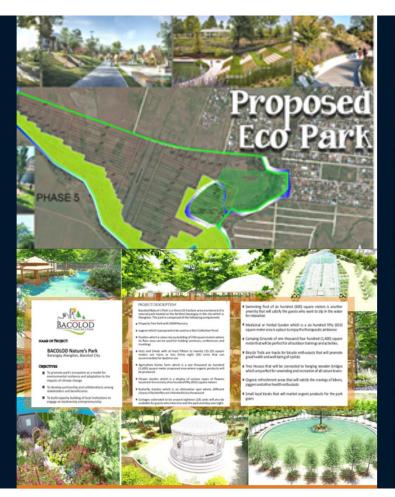
Section 1. SHORT TITLE. The short title of this Ordinance is "The Startup Ecosystem Ordinance of Bacolod City*

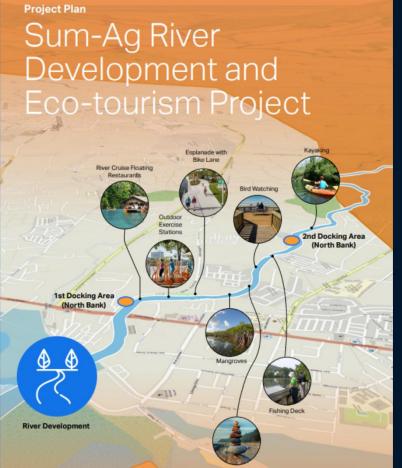
Section 2. DECLARATION OF POLICY. The City of Bacolod recognizes the value of the following principles:

FISCAL & NON-FISCAL INCENTIVES, NETWORKING, EODB, PROM









WHY Invest in Bacolod City

- Multi-awarded LGU
- Competitive Tax Rates, Cost of Doing Business and Ease of Doing Business
- In the pipeline are flagship projects and development of new growth centers
 - Sustained Economic Dynamism
 - Live, Work, Play City: Year-round Festivals
 - Business Tax Incentives

The Bacolod Business Development Promotions Center offers:

- Assistance in securing additional business permits and other related data
- Facilitate access to financial and technical programs of the government
- Data banking services
- Investment counselling
- Business linkages and networking

Tax Exemptions

• EXEMPTION FROM PAYMENT OF BUILDING PERMIT FEES,
BUSINESS SALES TAXES AND OTHER IMPOSED FEES AND
BASIC RPT:

QUALIFIED INVESTMENTS IN PREFERRED ACTIVITIES AND GOWTH AND PRIORITY DEVELOPMENT AREAS (3-5 YEARS DESENDING ON CAPITALIZATION AND EMPLOYMENT)

PRIORITY DEVELOPMENT AREA THAT MET THE

CAPITALIZATION AND EMPLOYMENT GENERATION

REQUIREMENTS (1-3 YEARS)

- OTHER INVESTMENTS THAT MET THE PURPOSE, INTENT AND OBJECTIVE OF THE CITY'S INVESTMENT CODE AND THE CAPITALIZATION AND EMPLOYMENT GENERATION REQUIREMENTS (1-4 YEARS)
- 10% LOCAL TAX CREDITS FOR PERSONS DONATING LAND
 OR REAL PROPERTY TO THE CITY FOR ITS PRIORITY
 OJECTS

Investment Promotions
Assistance to investors
particularly in the areas of
property development, BPO,
and education;

Updating of local investment code to provide fiscal and non-fiscal incentives in all investment priority areas.

Coordinate with the Public Private Partnership Center for assistance and linkage to PPP investors, both local and foreign



BACOLOD





THANK YOU!